

### ***Empowering People to Expand Trade.***

The NDTO and its network of Trade Service Providers assist all of North Dakota's emerging and experienced global businesses throughout the export process by providing a full range of services from trade mission management to education to market research.

NDTO exporter members are a diverse group of businesses that understand the advantages of developing a worldwide customer base. They are global providers of value-added foods, agricultural equipment, environmental technologies, aviation equipment, medical technologies, engineering services, amongst others. These members receive additional benefits that help overcome the various obstacles that are encountered throughout the trade process.

## **Exporter Member Benefits**

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### **Education**

- Free admission to Trade Talks and the Global Business Connections conference
- Free admission to NDTO members-only networking events
- Free access to online exporter education (coming in early 2019!)

### **Advocacy**

- Access to state and federal lawmakers, and organizations that support improvements on trade issues

### **Market Research**

- Access to country and industry specific market reports and statistics
- Assistance identifying
  - high demand markets for your product or service line
  - customers and distribution partners

### **Trade Mission/Reverse Trade Mission Management**

- Develop and schedule business meetings, receptions, and trade mission events
- Recruit and qualify key customers and distributors
- Comprehensive logistical arrangements (transportation, venues, lodging)

### **Export Management**

- Export process consultation
- Export management assistance from NDTO's experienced staff
- Access to the Export Assistant Program, which places graduate students in trade related internships
- Access to a network of reliable Trade Service Providers in various industries

### **Marketing Services**

- Company profile included on the NDTO Member Directory on [www.ndto.com](http://www.ndto.com)
- Company listings in event catalogs and guides
- Access to publicity/media to share success stories
- Translation referral service

### **Export Incentives - Up to \$1500 reimbursement for the following activities**

- Trade mission and reverse trade mission participation fees
- Legal fees from approved Trade Service Providers
- Foreign sales trips
- USCS Gold Key and USDA MIATCO services

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**To become a member or to understand how North Dakota Trade Office services can benefit your company, please contact the NDTO at 701-231-1150 or [info@ndto.com](mailto:info@ndto.com).**